# CASE STUDY



## **Jacqueline White**

Former Personal Fitness Trainer and Olympic Level Judo Athlete Turned Grant Writer With Higher Salary & Flexible Schedule

#### MEMBER SINCE August 2021

ROI Made investment back in 8 mo's.

### **RAPID FIRE FUN FACTS**

The Global Grant Writers Collective has... helped change the direction of my career.

One word to describe your dream lifestyle: <u>Freedom</u>

Next vacation: The Caribbean

Reading right now: <u>All the Light We Cannot</u> <u>See by Anthony Doerr</u>

Last binged TV show: <u>House of Dragons</u>

Super power: Problem solving



#### JOURNEY BEFORE THE COLLECTIVE

Before joining the Collective, Jackie was a personal fitness trainer. As an Olympic alternative for the U.S. Olympics team for Judo, she enjoyed training others. When ownership changed at the gym she worked at, she landed at a box gym. She found herself frustrated, not valued, and at the mercy of someone else's schedule. She has decades of nonprofit experience in various roles and considered a career switch to grant writing.

### **MAJOR WINS**

Working from home with a flexible schedule.

Convincing organizations she could do the job for them by overcoming their questions about her experience level.

Making a much higher salary than she was before at the gym.

Landing six clients! And, completing a 360 reinvention in her career - in just one year!

#### **FEEDBACK FOR YOU**



