

CASE STUDY

Featuring



Elaine Navarro

Long time grant writer turned full-time consultant. Elaine joined in 2022 and has tripled her consultant revenue building a team.

GRANTS WORKED ON

largest funding to date over the past six months - \$747K, \$400K, \$300K, and \$200K to name a few.

MEMBER SINCE October 2022

ROI Tripled revenue (in just 9 months)

RAPID FIRE FUN FACTS

Since joining the Global Grant Writers Collective...

her business has grown, stabilized, and is bringing in close to triple on a consistent basis.

One word to describe your dream lifestyle...

Balance

Next vacation: Tulum, Mexico

Reading right now: Buy Back Your Time (love the self-help business books)

Last binged TV show: Ozark

Superpower: Grant writing (or making killer wine tasting itineraries)

JOURNEY BEFORE THE COLLECTIVE

Before joining the Collective and building her consulting business, Elaine was an executive assistant at a local hospital—in the midst of COVID. She had previously worked with a municipality where grant writing was a large part of her work. She endeavored to launch her own consulting business in search of a more meaningful work. She came into the Collective with experience and a consulting business of 2+ years. She had 13+ clients and facing burn out as a "one-woman" show.

MAJOR WINS

- ✔ Confidently keeping my household afloat on my own when my husband was laid off (without having to take on more work or "hustle harder")
- ✔ Big grant wins for clients that I never would have pursued without the confidence that has been instilled in me since joining the Collective.
- ✔ Making marked progress towards the work/life balance that I crave and the ability to be more present for my family.

My business supports not just my own career goals but the goals of two other amazing women who work alongside me.

FEEDBACK FOR YOU

“ It may feel like an overwhelming investment just looking at the numbers, but I assure you, it is the best money that you will ever spend on yourself and your career! *-Elaine* ”

HEAR ELAINE'S STORY

[Click here.](#)

